

Solving Problems With Proven IT Security Solutions

COMPANY PROFILE

For more than 25 years, Scientific Software & Systems Limited (SSS) has been a trusted partner of New Zealand's largest private sector companies, Government agencies, health providers and educational institutions, supplying proven IT Security and Business Continuity solutions.

World Class Technology Partnerships

SSS has developed strong business alliances with world leading technology companies to ensure ongoing delivery of market-leading end-to-end solutions. "Our primary objective is to ensure that our client's infrastructure not only supports their business, but also provides security & reliability that scales as their business evolves", says SSS Director Bill Tonkin. "At SSS we make it easier to do business, by delivering flexible solutions that are based on globally accepted standards and by offering the right level of protection for the client," adds Mr Tonkin.

Best of Breed Products and Solutions

Specialists in encryption, anti-virus, email, internet security, archiving and recovery solutions, SSS offers its clients 'best of breed' products and solutions. In addition to reselling selected products SSS has developed a range of mail system security applications in response to customers needs, including: **ReleaseIT[®]**, **SecureIT[®]**, **StopIT[®]**, **LDAPtIT[®]**, **RecallIT[®]** and **StripIT[®]**. The solutions SSS offer for Disk & Data Encryption, Anti-Virus, SSH, VPN, Data Archiving, Data Leakage Prevention, Recovery and Mobile Data Security use award winning products from Sophos, Iron Mountain, Tripwire, Clearswift, Safenet, WinMagic, and F-Secure. "Our clients trust us to solve their specific problems with sound advice and robust solutions. We have proven industry experience and we make the effort to understand their business objectives so we deliver real value with solutions that are flexible enough to grow with the clients business," adds Mr Tonkin.

Customised Solutions to Best Fit Customers' Needs

A key point of difference for SSS is its ability to deliver end-to-end solutions that are the ideal fit to its customer's unique needs. "SSS prides itself on only selling products and services that meet our customer's requirements. From the initial sales & consultancy stages, through to implementation and ongoing support, we work very closely with our clients to gain a detailed understanding of both their immediate and long-term needs", says Mr Tonkin. "We recommend that organisations closely consider the value of their information, the severity of potential threats and the actual frequency of security breaches. Without determining the real risks, you can throw a lot of money at gateway security protection and still be vulnerable to threats", he adds. SSS provides robust intrusion detection & vulnerability analysis systems so an organisation can identify and close down the security threats to their environment. "SSS supplies performance and availability monitoring solutions aimed at maximising return on investment", says Mr Tonkin.

FACTS AT A GLANCE:

- Specialists in IT Security, Email Solutions, Data Protection & Recovery, and Web Enabling
- Core Services: Threat Protection, Vulnerability Assessment, PCI Related Services
- 25 Year Track Record
- Partner to NZ Police, Government Agencies, NZ Parliament, and the Private Sector
- Sophos NZ Partner of the Year since 2008
- Very Agile & Responsive
- Customised solutions to best fit customer needs

As companies expand their online resources, SSS ensures protection of their information, assets and systems as they become exposed to new security risks.

Bill Tonkin - Director



Competitive Advantage

Leading companies are utilising information management to better automate business processes, improve customer service and manage costs. Helping clients achieve long term competitive advantage, however, relies on an ability to quickly adapt solutions to meet their changing needs. "Our relatively small size allows us to be extremely agile and highly responsive to our clients", says Mr Tonkin. "Going the extra mile to ensure customer satisfaction is at the very essence of our company philosophy", he adds. SSS has made its business successful by helping a wide range of organisations realise the benefits of using robust information protection, improved network control & enhanced productivity, as genuine sources of competitive advantage. "This relies, of course, on sound underlying IT infrastructure", says Mr Tonkin.

"At SSS we provide ongoing support, training, and maintenance to ensure the end-to-end continuity of your IT investment. You benefit from our expertise and many years of experience and our ability to consistently deliver innovative solutions, allows you to remain focused on your core business", concludes Mr Tonkin.



SCIENTIFIC SOFTWARE & SYSTEMS LIMITED

Level 8, IBM Tower, 25 Victoria Street, Petone
PO Box 38-490, Wellington 5012, New Zealand
www.sss.co.nz

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